



Behavioral Health Care Collaborative

ASAP Conference
September - 2018



PARTNERSHIP AND INNOVATION FOR HEALTHCARE

Founding Members



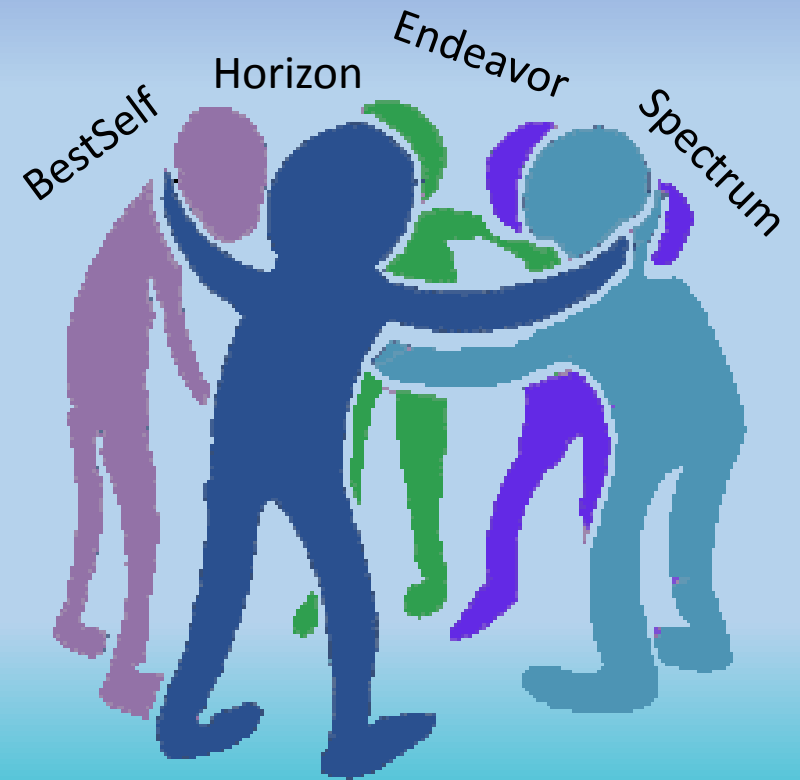
Spectrum
Health & Human Services



Working Together!

Development of Strategic Partnership

- Long history in the community in our respective roles
- History of being competitors (especially with workforce)
but also collaborators
- Shared values and mission
- Shared long term vision and goals
- Mutual respect



Partners in Healthcare- Other Factors

- Partner selection-due diligence re: organization capacity
- Compelling agenda-strategic intent
- Communication
- Teamwork
- Leadership- using individual strengths
- Trust
- Perception of quality and value

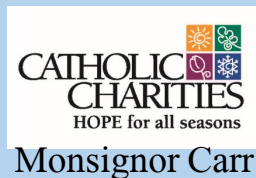
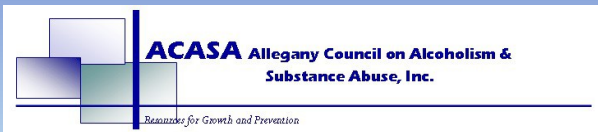


Goals



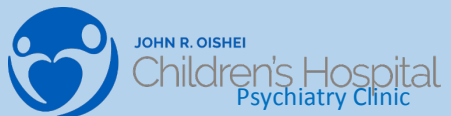
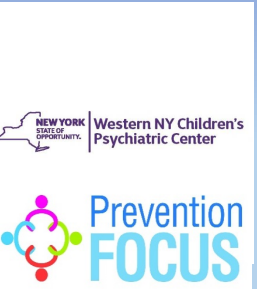
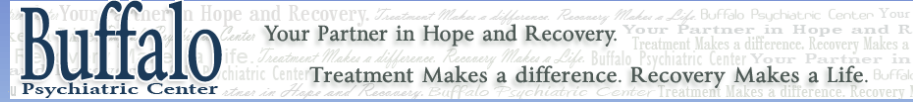
- BH Provider readiness to participate in VBP or incentive arrangements
- Development of health data collection, reporting, and analytics infrastructures
- Negotiate and manage value based contracts (VBP arrangements)
- Establish and implement “solutions” to improve operational processes and outcomes
- Reduce and streamline administrative overhead needed to reduce duplication, centralize effort, thereby reducing waste especially in the areas of UM, data collection, analysis and quality improvement.
- Eliminate the isolation, headaches, risks, and expense associated with VBP/incentive opportunities, while preserving independence of organizations.

Strategic Partnerships – 28 Network Members



Strategic Partners

57 Affiliate Members





Other Strategic Partners for Success



Strategic Partners- Hospital Systems

WHY??

- Transitions of Care
- Less costly services in community based system
- Access and availability
- Our expertise
- History of community mental health- Keep people out of the hospital.



Strategic Partners- Payors

WHY??



- Common and shared data
- Shared views and goals- what are we seeing
- Inform- why we are in a position to help
- Community mental health vs. private practice

Strategic Partners-Keepers of Data

WHY??



- We need to be the experts on our data.
- We need numbers to *PROVE* our value and the *IMPACT* we can have on *COST* and *HEALTH* outcomes.

Strategic Partners-FQHC's and PMD practices



WHY??

- Total cost of care arrangements
- We can help!

Strategic Partners- Population Health Providers



WHY??

- Essential to improve outcomes
- Ability to track progress and SHARE data with partners
- Helps identify best practices areas and areas in need of assistance

Strategic Partners- Other BHCC's and PPS's



WHY??

- Not competing with each other.
- Goal is system improvement
- Build on early work done by PPS



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Questions?

